

Cannabis security you can operate — and prove.

WHO WE ARE

CannaShield is a Connecticut-first, cannabis-specific vCISO and GRC partner working alongside MSPs, insurance brokers, and law firms — never competing for your core scope. We own the governance layer: security-program leadership, documented controls, vendor risk, and incident readiness for licensed cannabis operators.

WHY PARTNER WITH US

- We never sell IT services or compete for your MSP relationships.
- We help your insureds present stronger, clearer evidence for cyber insurance underwriting — we don't promise coverage or premium outcomes.
- We provide technical incident-response preparation that outside counsel can structure under privilege.
- We make shared clients more resilient and harder to lose — you retain them longer.

WHAT WE DO

LICENSE PROTECTION

Written security programs, vendor-risk management for cannabis tech stacks (METRC, Dutchie, Treez, BioTrack), and evidence binders for audits, licensing, and investor diligence.

INSURANCE QUALIFICATION

Readiness assessments, underwriting questionnaire support, and renewal defense packages.

DOWNTIME PREVENTION

Incident response retainers, tabletop exercises, ransomware resilience audits, and BEC/phishing defense sprints.

PARTNER COMPENSATION

MSPs	10% of first-year recurring revenue on referred retainers, plus a flat \$500 per fixed-fee project.
Insurance brokers	Reciprocal referral; CannaShield listed as a preferred remediation vendor.
Law firms	Reciprocal referral; no fees exchanged (ethics).

HOW IT WORKS



Sign a mutual NDA and partner agreement.



Refer cannabis clients needing GRC, vCISO, or incident-response work.



We deliver — you stay informed via a shared quarterly business review.



Renewals continue automatically within the engagement term.

Alex Castrillo, Founder

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BECOME A PARTNER →